



If you're interested in a career in the cannabis industry, this training could be a good option.

### 1. Organization providing the training:

Maryland Cannabis Administration

### 2. Physical location where training occurs:

The training consists of eight weeks of online virtual training and two days of in person training. The in-person training is offered in multiple locations across the state: Community College of Baltimore, Anne Arundel Community College, University System of Maryland at Southern Maryland, Howard Community College, and Frederick Community College.

### 3. Description of the training offered:

**The eight weeks of online Training will be seven online courses in the following subjects:**

1. **Introduction to Maryland's Cannabis Industry:** This course provides participants with an overview of how the government, businesses, and consumers interact to shape the cannabis industry in Maryland.
2. **Exploring Cannabis Careers:** In this course, participants will gain insights into the various career paths within the cannabis industry, highlighting job opportunities that many may not be aware of, with the goal of helping them consider long-term career possibilities.
3. **Introduction to Cannabis Entrepreneurship:** This course explores the opportunities available for those interested in entering the cannabis industry as entrepreneurs, covering key considerations for making informed business decisions.
4. **Dispensary Career Fundamentals:** This course delves into the operations, roles, and essential skills required in dispensaries, offering a deeper understanding of what happens from an employee's perspective.
5. **Processing Career Fundamentals:** In this course, participants will learn about the key processes that occur in processing labs and kitchens, including the transformation of raw cannabis into concentrates, and the various job roles involved.
6. **Cultivation Career Fundamentals:** This course covers all aspects of cannabis cultivation, from seed to finished product, including the plant's life cycle, various growing methods, harvesting, drying, curing, and the roles and responsibilities within this sector.
7. **Ancillary Business Opportunities:** This course introduces participants to various ways to enter the cannabis industry without directly handling the plant. It highlights opportunities with lower barriers to entry compared to becoming a licensee.

#### **The Two-Day In-Person Training:**

After completing the virtual academy, students will have the option to enroll in an in-person, two-day

course that provides hands-on training in retail, processing, and cultivation techniques. The course includes eight hours of dispensary training, four hours of processing, and four hours of cultivation.

#### 4. Trainees have the opportunity to earn the following industry-recognized credentials:

Participants will receive a certificate upon completing the program.

#### 5. Am I eligible?

**Age Requirement:** Participants must be at least 21 years old.

**Residency:** Applicants must be residents of the state of Maryland.

**Education Level:** A minimum of a high school diploma or GED®.

**Interest in Cannabis Industry:** Participants should demonstrate a genuine interest in pursuing a career in the cannabis industry.

**Commitment:** Participants should be prepared to commit to the full duration of the program, including any hands-on training, internships, or job placements.

#### 6. What is the application process?

##### Step 1: Online Application Submission

- Interested candidates start by completing an online application form. This form will require personal information, education background, work experience, stated interest in working in the cannabis industry.

##### Step 2: Eligibility Screening

- The program will review applications to ensure that candidates meet all eligibility requirements, such as age, residency, and legal eligibility to work in the cannabis industry.

##### Step 3: Acceptance Notification

- Successful candidates will receive an acceptance letter or email, outlining the next steps, including orientation dates, program start dates, and any other necessary details.

##### Step 4: Enrollment and Orientation

- Accepted participants will need to complete an enrollment process, which involves signing agreements, confirming attendance, and attending a mandatory orientation session.

##### Step 5: Program Commencement

- Participants will begin the program on the scheduled start date, participating in all required training sessions, hands-on activities, and any other program components.

Participants can contact Querida Escalera | [querida.escalera@maryland.gov](mailto:querida.escalera@maryland.gov) for additional information.

**7. How much can I expect to earn if I complete this program and obtain employment in the cannabis industry field?**

- Patient Care Advisors: \$15-20/hr
- Cultivation Technicians: \$15-20/hr
- Extraction Technicians: \$17-22/hr

**8: How much do I have to pay for this program?**

There is no fee to participate in this program.

**9. Where can I find more information?**

For more information, please visit/contact: <https://cannabis.maryland.gov/>